



Affordable, Flexible Van Acquisition.

Consider the Benefits.



100% Financing

You can conserve cash for other needs. Soft costs such as destination charges, taxes, and other fees can be included in the financed amount.

Lowest Monthly Cost

With financing, you have full use of the equipment with low monthly payments for the term and product they choose. You can profit from use of the equipment to generate income without making up front investments.

Conservation of Capital

With 100% plus equipment financing, you are free to spend cash on other items needed to grow your business.

Fixed Payments

Payments are locked in now, avoiding the risk of inflation in the future.

Flexible End of Term Options

With certain lease structures, you have the option to purchase the equipment, trade up to new equipment, return the equipment with no further obligation or continue to make payments on a month-to-month basis

Flexible Payment Structures

Payment plans can be structured to meet specific cash flow needs.

Hedge Against Inflation

Payments remain the same over the life of the original agreement, no matter how much prices rise.

Manufacturer Warranties

Any warranties are passed directly to the Customer.

Obsolescence Protection

Financing can provide the flexibility to trade up or add equipment when business demands it.



Financial Services



Preserves Available Credit

Doesn't tie-up existing lines of credit, so you have more available credit when they need it. Leasing doesn't apply to loan covenants.

Tax Benefits

You may be able to deduct monthly lease payments on True Leases as an operating expense. WNFS recommends you consult with your accountant or tax advisor.

Flexible Financing Terms

Financing terms generally run from 12-84 months, depending on the type of equipment and credit standing.

Which businesses are most likely to choose financing?

- ✓ Businesses that want the lowest possible payments for income producing equipment
- ✓ Companies more interested in using equipment to generate income rather than owning it
- ✓ Businesses that want to maintain a "new fleet" for marketing and employee recruitment/retention
- ✓ Businesses that want to avoid the expense of ongoing maintenance & up-keep of an aging fleet
- ✓ Fleet customers who want to expense payments and include taxes, destination charges and other costs in monthly payments
- ✓ Business that want to treat equipment payments as an operating expense for tax purposes
- ✓ Municipalities that want a loan but need the non-appropriations language of a lease
- ✓ Customers with uneven cash flows who need special payment structures
- ✓ Businesses that upgrade every few years and want the flexibility to buy or walk away at the end of the term
- ✓ Companies that want to avoid investing time and money in selling off used equipment
- ✓ Rapidly growing companies that need more equipment for growth than they can afford with today's cash flow
- ✓ Customers who want to maintain existing bank lines of credit

Wabash National Financial Services: a name you trust, financing solutions you can count on.

To learn more about our fast, easy, competitive financing solutions – and the various finance products available through Wabash National Financial Services – ask your Midwest Trailer Sales representative. Or contact Wabash National Financial Services directly – by phone at 1-844-646-WNFS or email, wnfs@leaserv.com.



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